

# FirstEnergy's Trade Mission

Hosted by the U.S. Commercial Service U.S. Consulate General



### Toronto, September 25-26, & Montreal, September 27-28, 2006

The U.S. Commercial Service in Canada is pleased to bring you nine companies from the states of Ohio and Pennsylvania which are coming to Toronto (September 24-26) and Montreal (September 27-29). We invite you to read the information below to better acquaint yourself with the companies and their products and services.

The companies will be taking appointments on September 26 at the Holiday Inn on King Street in Toronto and on September 28 at the Fairmont Queen Elizabeth Hotel on Rene Levesque Boulevard West in Montreal. Complete the attached registration form or call us to schedule your one-on-one appointments with these interested U.S. companies.

www.docs2000.net



**ACME EXPRESS** is a Microsoft Certified Partner and develops dynamic web based applications using 100% Microsoft infrastructure.

**Products:** Doctors On-Call Schedule (DOCS), an internet-based Physician Scheduling Software, optimizes medical staff and personnel scheduling. DOCS saves time and ensures that staff members meet their obligations without the scheduling conflicts associated with staff vacations, meetings and unpredictable responsibilities The DOCS 2000 Physician Scheduler reduces scheduling time by 80% and ensures an equitable schedule for doctors, physicians and staff.

Integrated with MS Excel, DOCS is used by a wide variety of specialty medical groups including anesthesiology, radiology, cardiology, emergency medicine, ophthalmology, and internal medicine.

Target Markets: Health Care Facilities; First Responders.

Objectives in Canada: Meet potential end-users.

For more information, contact:

viktoria.palfi@mail.doc.gov or 416-595-5412 ext. 229

## **X** AYDIN DISPLAYS, INC.

A Subsidiary of Video Display Corporation

www.aydindisplays.com

**AYDIN DISPLAYS** manufactures flat panel displays for specialized, rugged military and adverse-environment industrial applications. The company is ISO 9001:2000 certified.

**Products:** Manufactures standard and custom products. High brightness, extreme temperatures, rugged construction, full dimming, and special military specifications are all part of the Aydin product line.

#### FEATURED PRODUCTS

- Computer Software
- LCD Flat Panel & CRT Touchscreen Displays
- Plastic Duct Components
- Formed Wire Products
- Cutting Machine Tool/Accessories
- Body Armor/Intrusion Detection
   Systems
- Ice Cube Machines
- Furniture
- Broaching Machines & Parts

Target Markets: Military; Aerospace; Homeland

Security; Chemical; Pharmaceutical;

Transportation; Automation; Food & Beverage;

Petro-chemical Industries.

**Objectives in Canada:** Meet OEMs; Resellers; Integrators; Sales Agencies.

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#### www.duratite.com

**DURATITE** produces a revolutionary, energy efficient, self-sealing polypropylene duct system.

**Products:** DuraTite Take-Offs install quickly, tightly, and more safely than metal takeoffs. Product features equate to labor savings and increased cost-competitiveness for installation companies.

Target Markets: Residential; Light Commercial.

**Objectives in Canada:** Meet contractor supply stores; hardware store/retail distribution chains; buying groups; distributors.

#### For more information, contact:

viktoria.palfi@mail.doc.gov or 416-595-5412 ext. 229



www.erisco-wire.com

**ERISCO INDUSTRIES**, established in 1938, offers complete steel wire and wire form manufacturing facilities in Erie, Pennsylvania as well as at a satellite operation in Monterrey, Mexico. Erisco's quality system is certified to ISO 9001:2000.

The company's product mix is very diverse, ranging from steel wire manufacturing to wire forms, fabrications, and assemblies.

#### **Products:**

Steel wire and wire forms in sizes from .062" (.157 cm) diameter to 1" (2.54 cm) diameter;

Straighten and cut machines for rod and wire for lengths from inches (cm's) to twelve feet (3.65 meters);

Carbon steel wire in bright, black annealed and galvanized finishes.

The fabrication operation specializes in both long and short run wire forms and stampings. Capabilities include: four slides, automatic punch presses and a vast array of process equipment to form, flatten, pierce, drill and thread as well as perform other secondary operations.

Erisco's Target Markets: Original Equipment Manufacturers (OEMs) – Automotive; industrial producers of consumer products, home appliances, lawn and garden, toys, and medical equipment.

**Objective**: Seeking Agent/Sales representative.

For more information contact: madellon.lopes@mail.doc.gov or (416) 595-5412, Ext. 227

www.hypertool.com



HYPER TOOL is a leading manufacturer since 1946 of Gundrills and related accessories for deep hole drilling. They have developed a unique computer application that allows them to balance torque, thrust, whip, heat generated and coolant flow against various combinations of speed, feed and coolant pressures, optimizing particular gundrilling applications.

#### **Products:**

Hyper Tool's unique products include:

- Threadlock Detachable Head Gundrill
- Universal Gundrill Sharpening Fixture
- Gizmo® Gundrill Whip Guides.

**Target Market:** Automotive, aerospace, hydraulics, nuclear, mould, pellet dies and valves.

**Objectives in Canada**: Industrial distributor, agent/sales representative and/or direct sales.

#### For more information, contact:

eli.osores@mail.doc.gov or (416) 595-5412, ext. 221



**KDINDUSTRIES (KDI)** is a manufacturer and distributor of commercial and residential ice machines, dispensers and bins.

**Products:** KDI equipment uniquely produces ice using a horizontal evaporator system, usually not requiring filters to produce pure, clear, slow melting ice. The machines' skin and frame are stainless steel construction.

**Target Markets:** Food service; luxury home builders; architects; designers.

Objectives in Canada: Meet distributors; end-users.

For more information, contact:

viktoria.palfi@mail.doc.gov or 416-595-5412 ext. 229



www.leistersfurniture.com

**LEISTERS FURNITURE**, established in 1946, began a tradition of manufacturing heirloom quality furnishings in Hanover, Pennsylvania. From the beginning, Leisters prided itself on employing the most skillful craftsman and selecting only the highest quality materials. Uncompromising quality is apparent in every detail.

Made from the highest quality Pennsylvania hardwoods, Leisters Furniture collections are designed to pass down from generation to generation. From cherry, maple and ash, solid hardwoods offer an infinite array of beautiful grain patterns and textures. Every piece of Leisters furniture is one-of-a kind, and pieces are available in a wide range of wood stains and finishes.

#### Products:

Occasional Tables
Occasional Dining Tables (smaller sized tables for condos, apartments)
Small Dinette Tables
Customized Furniture

**Target Markets**: Government, military bases, hotels, motels, restaurants, retirement homes, hospitals, assisted living facilities, retail customers.

**Objectives:** Seeking a distributor/agent. Interested in contract manufacturing.

#### For more information contact:

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**KDH TECHNOLOGIES, LLC** leverages over 20 years of military defense experience in providing customized solutions. KDH can provide an array of security products and services focused on governmental agencies, the military and industry.

**Products:** Body Armor – Hard, rifle threat resisting body armor; vehicular armor; and armor systems incorporating communications and global positioning. All KDH body armor is produced in Western Pennsylvania.

T3 Underwater Intrusion Detection System – The T-3 system is an effective sonar system developed specifically for waterways, such as ports, harbors, rivers and reservoirs. It can detect threats from three different sources from surface to seabed. The system greatly reduces vulnerability and protects critical pier-side and shore-based facilities. The system interfaces with other surface systems, such as radar and infrared imaging to provide an all-encompassing security system. It can be utilized in a portable fashion or part of a permanent installation.

**Targeted Markets**: Military, Law Enforcement, Security personnel.

Objectives: Seeking a distributor/agent.

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THE OHIO BROACH & MACHINE CO. www.ohiobroach.com located in Willoughby, Ohio, engineers, designs and manufactures broaching machines, fixtures, cutting tools, and holders for production industries. The company also provides custom, contract broaching services, and broach equipment rebuilding and maintenance services. Its broaching division has 43 broaching machines wherein they provide a contract/job production service.

#### **Products and Competitive Advantages:**

- U.S. manufacturer of both standard & special horizontal & vertical broaching machines.
- Fifty years in the market.
- Daily use of the tools and tooling that they produce which provides tremendous insight for what works and what doesn't work.

**Target Market:** Automotive, aircraft engine manufacturers, firearms, hand tools and industrial machinery/equipment.

Objectives in Canada: Agent/Sales representatives.

#### For more information, contact:

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I am interested in:

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Toronto, September 26 & Montreal September 28, 2006

To schedule your one-on-one appointments for dates above or to request additional information, indicate your interest below. One of our Commercial Specialists will call you directly.

### O Meeting with O Obtaining additional information from **Venues** □ Acme Express ■ Aydin Displays, Inc. The Holiday Inn on King ■ DuraTite Systems, LLC **370 King Street West** □ Erisco Industries **Toronto, Ontario** ☐ Hyper Tool □ KDH Defense Systems **Fairmont** ☐ KDIndustries, Inc. **Queen Elizabeth Hotel** ■ Leisters Furniture Rene Levesque Blvd West ☐ The Ohio Broach and Machine Company Montreal, Quebec Name: Title: \_\_\_\_\_\_ Company: \_\_\_\_\_ Address: \_\_\_\_\_\_ City: \_\_\_\_\_ Province: \_\_\_\_ Postal Code: \_\_\_\_\_ Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ E-mail: Website URL: Current Business Activity: \_\_\_\_\_

Fax to: Toronto (416) 595-5419; Montreal (514) 398-0711